



**ALM SHIPPING
& LOGISTICS**



Supply Chain Management



Logistics, Cargo, Ware Housing, Freight Forwarding

ALM is specialized in Supply Chain Management since last 12 years, we provide services in the optimization of the supply /demand chain. The firm is medium-sized, assuring that client projects will have the full attention of our senior staff, Our company have completed over 100+ client engagements, including assignments for some of the largest and best-known corporations in UAE (all GCC Countries), Pakistan, Afghanistan, UK, USA, Canada & Africa.

"Aging challenges is our younger approach"

At **ALM**, we've been helping leading companies in a range of industries tackle these problems for over 12 years and more than 100+ client engagements. Though every problem we encounter is different we approach all of our engagements with certain fundamental perspectives:

- We specialize in logistics, supply chain management, warehousing, transportation, and customer service issues. It's all we do and all we've ever done. We don't use logistics as a way of selling you something else.
- We know our clients want to save money and improve performance in the long run, but they also want to do so now! In many of our engagements, costs savings are realized within one or two quarters - while setting the stage for even more sizable improvements down the line.
- We aren't beholden to any particular solution or platform; our only concern is what is best for our clients.
- Our work covers the ground from strategy through implementation. We can design a new strategy or analyze a problem, propose solutions and then oversee implementation, according to your needs.
- We like - really like - what we do. There's nothing more rewarding for us than tackling a difficult client problem, developing the best solution, and making the changes.

"Life is full of logistics."

Most of what we do at home and at work is largely about doing the right things in the right order, as intelligently as possible."

We Pride ourselves in discussing and understanding Customer's needs of these specialized projects, so we can offer you the best possible solutions. Our team understands what is required to freight your shipment to your destination in the safest and most economical configuration





Heavy Equipment Shipping

- Loading & lashing is handled by experienced professionals, who understand loading points & weight distribution. You can be confident your precious plant or machinery will not move unduly during transport.
- Full & Partial Charters
- Break Bulk shipments
- Consolidation, Packing Containerization
- Custom Clearance
- Site Delivery
- House-hold packing for re-location with-in the country and abroad for door to door delivery, unpacking and positioning etc.
- Insurance coverage for the door to door against all risks and etc.
- Licensed Custom Broker & Clearance.
- Loose Container Load (LCL) Cargo Consolidation.
- Non Vessel Operating Common Carrier (N.V.O.C.C.).
- Transportation - Bonded & Non Bonded.
- Packing and Household Removal & Factories Relocation

Range of Services

- Airfreight and sea freight forwarding for domestically and international.
- Road freight nationwide with the over-night service for inter-states deliveries.
- Custom broker in handling import and export custom's clearance (Approve permit) for goods for temporary importation for exhibition, stage show, car racing and etc.
- Warehousing and Distribution logistics Services
- Afghan Transit
- CPEC
- Door-to-Door Deliveries (Local & Overseas)

Projects

- Technical Expertise for Competitive Solutions
- The right decisions before the move
- Specialized in remote locations where required
- Expertise in customs, tariffs and local regulations
- Around-the-clock transparency
- Worry-free financial risk management
- USAID Projects in Collaboration with RBC (Radio Broad Casting), Installation of Broad Casting antennas.
- NATO, ISAF Projects in PAK-AFGHAN.



Globalization means that companies constantly find themselves facing more competitors while customers have a greater selection of products and services from which to choose."

Quality and Affiliation Standards

FIATA



LCCI



PIFFA



ACAAP





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General Trading

ALM-International Strategic Alliances with companies in five continents enable us to source the products/services from various locations worldwide, simultaneously, saving costs and valuable time for our customers.

Brief Summary of ALM Trading Capabilities and Resources

- 24/7 customer service and quality control
- Host country procurement
- Competitive pricing
- Warehousing and storage facilities for all locations
- Surge and sustainment capabilities
- Construction management and civil engineering team
- Heavy equipment and transportation assets
- Secure global door-to-door delivery of products



Products and Services we deal in;

1. Home Appliances
2. Camp Building
 - Project Management From Start To Finish
3. Construction
4. Communications
5. Electrical And Electronic Equipment Controls
6. Force Protection & Prevention Measures
7. Heat Ventilation And Conditioning
8. Internet Technology
9. Lubricants
10. Medical Supplies
11. Last Minute Items
12. Morale, Welfare, & Recreation (Mwr) Equipment
13. Office Equipment
14. Prefabrication
15. Pumps And Plumbing
16. Relief Supplies
17. Subsistence
18. Vehicles
 - Automobiles
 - Armoured Vehicles
 - Vehicle Carriers
 - Reefer Trailers
 - Dump Trucks And Fuel Tankers
 - Prime Movers
 - Flatbed Trailers
 - Multi-axle Low Beds
 - Forklifts And Hydraulic Cranes
 - Atv's, Domestic And Commercial Vehicles
 - Hmrv

Host Country Procurement and Competitive Pricing

We have nurtured strong business relationships with an extensive vendor base to ensure we always receive preferential treatment on terms and conditions, which we pass on to the customer. Our solid financial base with lines of credit allows us to purchase items, pay our vendors, and make the best deals for our customers.

This distribution system infrastructure, combined with our customer service process, personnel, our contingency readiness, and surge sustainment plans, have enabled us to provide "BEST VALUE" to our clients throughout the region.

Additionally, we have formed strategic alliances with several companies such as Gulf Catering Company, the leading food and facilities management Services Company in the Gulf. These alliances allow us to take advantage of local resources while offering the "BEST VALUE" to our customers.

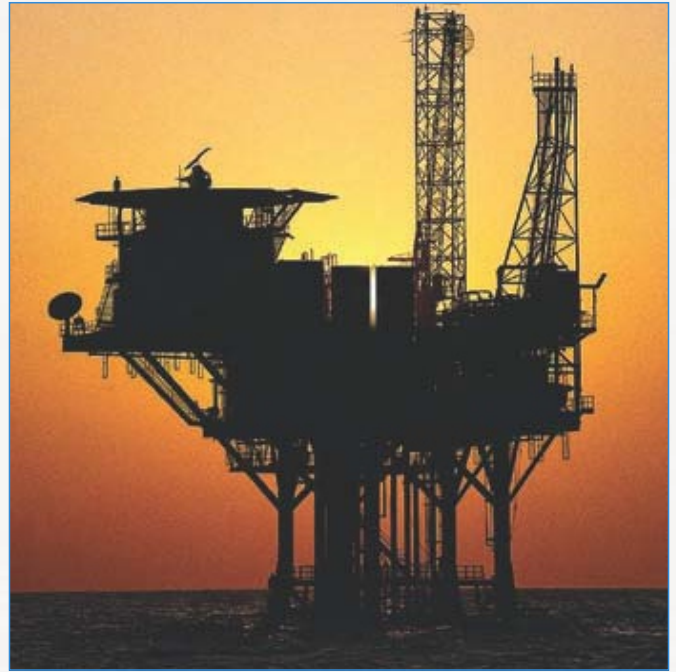
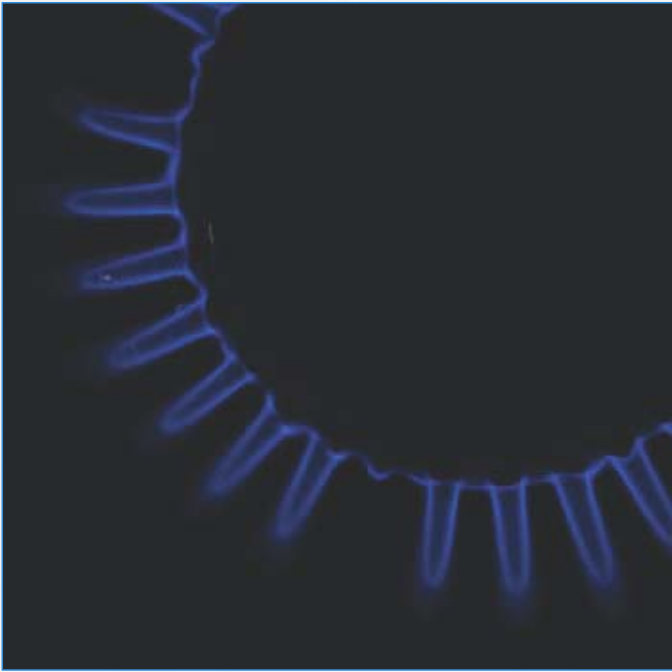
Warehousing and Storage Facilities for all Locations

Warehousing is, of course, a critical component in any Supply Chain Management solution. Warehouses provide the collection, consolidation and clearing points within the supply chain which allow it to function efficiently. However, warehousing must also be flexible in size and easy to equip, allowing us to accommodate individual requirements such as temperature -controlled storage or advanced security systems. Our warehousing solutions are designed to assist companies that wish to focus on core competencies.

ALM is the company of choice for companies looking to expand within an existing market or penetrating a new one. We offer the following warehousing services as part of our complete end to end SCM package: ALM Dedicated Warehousing Services provides all the expertise needed to develop your distribution center from concept to operations. To plan and complete your project on time and on budget, warehousing services deliver the essential process needed. From determining an optimal location through modeling, obtaining the real estate, construction project management to defining the necessary systems and operational infrastructure. Our team of project managers and consultants help ensure the integration of operations, systems and resource planning to ensure that our client's distribution or production center operates smoothly while fulfilling the demands of their customers.

ALM's extensive warehousing and distribution system will pick, pack, store and distribute consignments anywhere in the region by efficient modes of transport. Special warehousing facilities for household goods and personal effects are also available at all ALM locations





Commitment to Technology

To ensure that our information systems keep pace with our services, we have invested heavily in technology. **ALM's** client-customized, Web-based, online tracking systems help manage third-party contractors, monitor shipments and timelines and provide management reports for analysis. Our global technology systems provide clients with full "cradle to grave" visibility of their shipments, allowing them to adjust their inventory schedules to better manage their supply chains and reduce their inventory carrying costs.

Total Logistics Management

ALM Logistics has developed a "Total Logistics Management System" including duty free certificate processing and blanket import permit applications. Our Total Logistics Management approach ensures the timely delivery of all shipments, helps clients keep their importation processes on schedule and control costs.

Urgent Shipments and Expediting

ALM specializes in urgent shipments and expediting emergency shipments around the world. The system expedites critically urgent shipments beginning from pickup at the origin through to delivery at the final destination. It helps minimize down time and keeps projects running smoothly.

Dangerous Goods Cargo

Often the most difficult cargo to ship is Dangerous Goods (DG) cargo. It requires very special packaging, documentation, permits and handling.

ALM is fully licensed to handle all types of dangerous goods and regularly ships oil and gas samples, dangerous chemicals and radioactive measuring devices.

Services Overview

- Global sea freight and air freight
- Customs clearance and importation process management
- Urgent shipments and expediting
- Site logistics
- Warehousing and storage
- Total Logistics Management
- Afghan Transit & Trade
- General Trade
- IOR/EOR Service





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IOR/EOR



IOR/EOR SERVICES

ALM is an international IOR/EOR service provider with its entire organization dedicated to provide cost effective services to our customers & associates

Importing and Exporting requires your company to have an established business or other type of legal entity in the country of import or export to act as the government-required responsible party in conducting the export or import transactions. The Importer Of Record & Exporter Of Record (IOR/EOR) is officially recognized party of an international shipment transaction by said governments.

Shipping IT equipment globally can be extremely a complex process with hardware being highly regulated, which is why you need to use an experienced Importer of Record or Exporter of Record.

" **ALM** team has a proven track record in completing 'fast track' projects consisting of Technology Products.

A complete range of expertise covers the following areas:

- Ensuring that the shipment arrives at end destination.
- Make sure that deliveries are made on time and according to payment.
- Answering any enquiries from Customs and Border Protection.





Responsibilities

- Filling relevant declarations
- Coordination with local government.
- Paying all duties & Taxes.
- Acquiring license prior to export.

Warranty Replacement & Emergency Stock

ALM has been providing IOR services to various companies like Dell, Wel, Hitachi, AKAMI, etc . from previous 8 years for warranty replacements and emergency stock, ensuring fast smooth and reliable way for business to Import & Export IT hardware and equipment for our customers.





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